You’ve just started a new job as a data analyst. You’re working for a midsized pharmacy chain with 38 stores in the American Southwest. Your supervisor shares a new data analysis project with you.

She explains that the pharmacy is considering discontinuing a bubble bath product called Splashtastic. Your supervisor wants you **to analyze sales data and determine what percentage of each store’s total daily sales come from that product**. Then, you’ll present your findings to leadership.

You know that it's important to follow each step of the data analysis process: **ask, prepare, process, analyze, share, and act.** So, you begin by defining the problem and making sure you fully understand stakeholder expectations.

One of the questions you ask is where to find the dataset you’ll be working with. Your supervisor explains that the company database has all the information you need.

Next, you continue to the prepare step. You access the database and write a query to retrieve data about Splashtastic. You notice that there are only 38 rows of data, representing the company’s 38 stores. In addition, **your dataset contains five columns**: Store Number, Average Daily Customers, Average Daily Splashtastic Sales (Units), Average Daily Splashtastic Sales (Dollars), and Average Total Daily Sales (All Products).

**Considering the size of your dataset, you decide a spreadsheet will be the best tool for your project. You proceed by downloading the data from the database. Describe why this is the best choice.**

1 point



Only spreadsheets let you download and upload data.



Databases can’t be used for analysis.



Spreadsheets are most effective when working with queries.



Spreadsheets work well for processing and analyzing a small dataset, like the one you’re using.

Question 2

**Scenario 1 continued**

Download the dataset directly from the attachment below.

[Course Challenge Dataset - Scenario 1\_ Pharmacy Data - Part 1.csv](https://d3c33hcgiwev3.cloudfront.net/e5ixDBMRRCiYsQwTEeQo9w_5159c6848a6d458691bbba3c7fd6f5e7_Course-Challenge-Dataset---Scenario-1_-Pharmacy-Data---Part-1.csv?Expires=1622246400&Signature=Z7ETnrG~lglND5SNtFgWFhI90bjoqWkuQXWSeawyo-sEAg5kem~UcH1EiWh35rCGsYmjYw6TQu5-Wslt1jID6r4NOn-nJzsJHsP-dPXxml0mDmLySQqk2v5yNBzGubD--sQ~8WouEdICc45-YepdrH62zsIIycuQsjqx5Wx0iDA_&Key-Pair-Id=APKAJLTNE6QMUY6HBC5A)

Now, it’s time to process the data. As you know, this step involves finding and eliminating errors and inaccuracies that can get in the way of your results. **While cleaning the data, you notice there’s an issue you need to fix. Identify the problem.**

1 point



There is missing information in row 16.



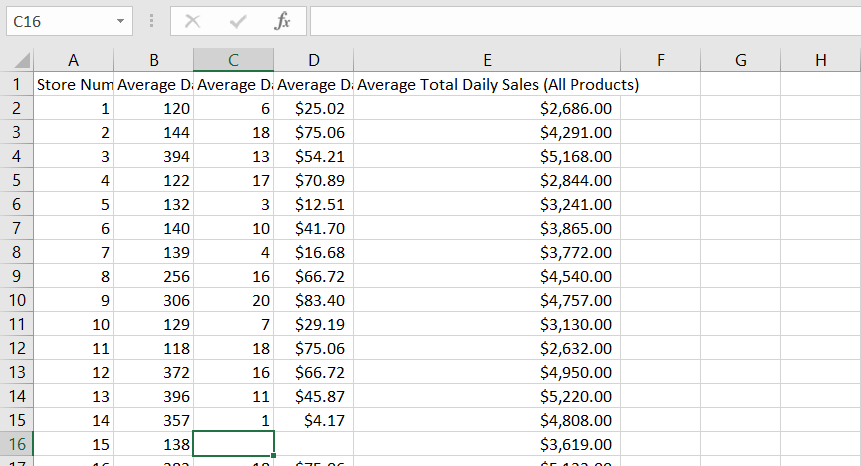
Column E is formatted for currency.



The data in column A is sorted alphabetically.



The headers in row 1 are bold.



**Scenario 1 continued**

Once you’ve found the missing information, you analyze your dataset. You use a formula to determine how much of each store’s daily sales come from sales of Splashtastic.

**During analysis, you create a new column F. At the top of the column, you add: Average Percentage of Total Sales - Splashtastic. In data analytics, this column label is called an attribute.**

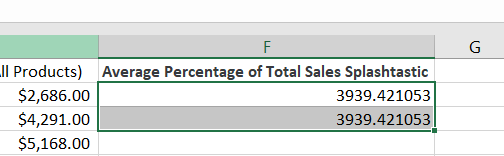
1 point



True



False



4.

Question 4

**Scenario 1 continued**

Next, you determine the average total store sales of Splashtastic. To do this, you use a function. **Fill in the blank to complete the function correctly: =\_\_\_\_\_ (E:E).**

1 point



WHERE



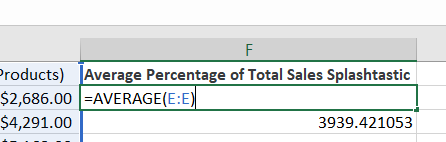
AVERAGE



SELECT



FROM



**Scenario 1 continued**

**You’ve reached the share phase of the data analysis process. It involves which of the following? Select all that apply.**

1 point



Create a data visualization to highlight the Splashtastic sales insights you've discovered.



Present your findings about Splashtastic to stakeholders.



Stop selling Splashtastic because it doesn't represent a large percentage of total sales.



Prepare a slideshow about Splashtastic’s sales and practice your presentation.

**Scenario 2, questions 6-10**

You’ve been working for the nonprofit National Dental Society (NDS) as a junior data analyst for about two months. The mission of the NDS is to help its members advance the oral health of their patients. NDS members include dentists, hygienists, and dental office support staff.

The NDS is passionate about patient health. Part of this involves automatically scheduling follow-up appointments after crown replacement, emergency dental surgery, and extraction procedures. NDS believes the follow-up is an important step to ensure patient recovery and minimize infection.

Unfortunately, many patients don’t show up for these appointments, so the NDS wants to create a campaign to help its members learn how to encourage their patients to take follow-up appointments seriously. If successful, this will help the NDS achieve its mission of advancing the oral health of all patients.

Your supervisor has just sent you an email saying that you’re doing very well on the team, and he wants to give you some additional responsibility. **He describes the issue of many missed follow-up appointments. You are tasked with analyzing data about this problem and presenting your findings using data visualizations.**

An NDS member with three dental offices in Colorado offers to share its data on missed appointments. So, your supervisor uses a database query to access the dataset from the dental group. The query instructs the database to retrieve all patient information from the member’s three dental offices, located in zip code 81137.

**The table is dental\_data\_table, and the column name is zip\_code. How do you complete the following query?**



1 point



WHERE zip\_code = 81137



zip\_code = 81137



WHERE = 81137



WHERE\_zip\_code = 81137

7.

Question 7

**Scenario 2 continued**

The dataset your supervisor retrieved and imported into a spreadsheet includes a list of patients, their demographic information, dental procedure types, and whether they attended their follow-up appointment.

You can download the dataset directly below.

[Course Challenge Dataset - Scenario 2 - Sheet1.csv](https://d3c33hcgiwev3.cloudfront.net/3ttkl4aJQxubZJeGiZMbnw_d5afcaa17b574fa98ad9cb1fd33e82a8_Course-Challenge-Dataset---Scenario-2---Sheet1.csv?Expires=1622246400&Signature=gPho8WYwOwg7fYm~oBqsVbxCMY22PFXi7Bli3ogJdKt1vstnx~Px8827d3AZYXtj2cMiBM7XIB2NqeGGQTwv9WqLcQKXF4pPUK0BIfDenkroqT~YIUhLPlkIkVRM7Jo9IDFLk04njmwetBBHjQaGF5u6T--ZFPvkrxLOKeJ9RUY_&Key-Pair-Id=APKAJLTNE6QMUY6HBC5A)

The patient demographic information includes data such as age and gender. As you’re learning, it’s your responsibility as a data analyst to make sure your analysis is fair. **Which aspect of patient demographics might get in the way of fairness?**

1 point



The dataset contains patient identification numbers.



The dataset indicates which dental procedure the patients had performed.



The dataset represents people who are single.



The dataset includes people who all live in the same zip code.

8.

Question 8

**Scenario 2 continued**

As you’re reviewing the dataset, you notice that there are a disproportionate number of senior citizens. So, you investigate further and find out that this zip code represents a rural community in Colorado with about 800 residents. In addition, there’s a large assisted-living facility in the area. Nearly 300 of the residents in the 81137 zip code live in the facility.

You recognize that’s a sizable number, so you want to find out if age has an effect on a patient’s likelihood to attend a follow-up dental appointment. You analyze the data, and your analysis reveals that older people tend to miss follow-ups more than younger people.

So, you do some research online and discover that people over the age 60 are 50% more likely to miss dentist appointments. Sometimes this is because they’re on a fixed income. Also, many senior citizens lack transportation to get to and from appointments.

With this new knowledge, you write an email to your supervisor expressing your concerns about the dataset. He agrees with your concerns, but he’s also impressed with what you’ve learned and thinks your findings could be very important to the project. He asks you to change the business task. Now, the NDS campaign will be about educating dental offices on the challenges faced by senior citizens and finding ways to help them access quality dental care.

**Changing the business task involves which of the following?**

1 point



Defining the new question or problem to be solved



Conducting a gap analysis



Creating a graphical representation of the data



Using a database instead of a spreadsheet

9.

Question 9

**Scenario 2 continued**

You continue with your analysis. In the end, your findings support what you discovered during your online research: As people get older, they’re less likely to attend follow-up dental visits.

But you’re not done yet. You know that data should be combined with human insights in order to lead to true data-driven decision-making. So, your next step is to share this information with people who are familiar with the problem. They’ll help verify the results of your data analysis.

**Fill in the blank: The people who are familiar with a problem and help verify the results of data analysis are \_\_\_\_\_.**

1 point



subject-matter experts



data scientists



customers



stakeholders

10.

Question 10

**Scenario 2 continued**

The subject-matter experts are impressed by your analysis. The team agrees to move to the next step: data visualization. You know it’s important that stakeholders at NDS can quickly and easily understand that older people are less likely to attend important follow-up dental appointments. This will help them create an effective campaign for members.

It’s time to create your presentation to stakeholders. It will include a data visualization that demonstrates the trend of people being less likely to attend follow-up appointments as they get older. **Which type of chart will be most effective?**

1 point



A doughnut chart



A line chart



A pie chart



A table